



Finance and Business Operations Division
Procurement and Contract Services Section
 Exchange Building, 8th Floor, EXC-FI-0862
 821 Second Avenue,
 Seattle, WA 98104-1598
 (206) 684-1681

PURCHASE ORDER
 B19416B
 NO.

THIS ORDER NUMBER MUST APPEAR ON ALL
 INVOICES, PACKING SLIPS, PACKAGES, ETC.

PURCHASE ORDER DATE 06/16/07	DELIVERY DATE	BID NUMBER 07034MM	REQUISITION NUMBER U53046U
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King County

BUYER NAME AND ADDRESS NELSON PETROLEUM PO BOX 187 ARLINGTON WA 98223		VENDOR NAME AND ADDRESS 115095 MICHAEL MCKINLEY VARIOUS K.C. DEPARTMENTS, DIVISIONS & AGENCIES THROUGHOUT KING COUNTY VARIOUS CITIES WA 98000	
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CONTACT NAME MARK NELSON	TERMS NET 30 DAYS	F.O.B. POINT DESTINATION	SHIP VIA
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ITEM	QUANTITY	UNIT	DESCRIPTION	PRICE	AMOUNT
			<p>TERM SUPPLY AGREEMENT</p> <p>MOTOR OIL & LUBRICANTS</p> <p>TERMS: FURNISH LUBRICANTS AND MOTOR OILS AS REQUESTED BY AUTHORIZED KING COUNTY AGENCIES, DEPARTMENTS AND DIVISIONS DURING THE PERIOD OF JUNE 16, 2007, THROUGH JUNE 15, 2008, IN ACCORDANCE WITH THE VENDOR'S RESPONSE TO THE KING COUNTY BID NO. IT07-034MM, INCORPORATED BY REFERENCE AS IF FULLY SET FORTH HEREIN.</p> <p>**** ESTIMATED ANNUAL AMOUNT NOT TO EXCEED \$300,000.00 ****</p> <p>A SEPARATE INVOICE SHALL BE PREPARED FOR EACH SEPARATE AGENCY/DEPARTMENT/DIVISION OF KING COUNTY USING THIS PURCHASE ORDER. ****</p> <p>ALL AGENCIES/DEPARTMENTS/DIVISION USING THIS PURCHASE ORDER SHALL VOUCHER AGAINST THEIR APPROPRIATE ORG UNIT NUMBER, ACCOUNT NUMBER; STATE THIS PO NUMBER; AND CODE "N" ON THE VOUCHER FORM ****</p> <p>VENDOR CONTACT: 1-800-562-9882</p>		

LINE	PO NO & SUFFIX	ARMS CODING BLOCK					AMOUNT	SUB TOTAL	
		ORG UNIT	ACCOUNT	TASK	OPTION	PROJECT OR WORK AUTH			
	B19416B	0000	00000						
								W.S.S.T.	
								FREIGHT	
								TOTAL	
							0808	0808	A.A.W. M.W.B.W.

BUYER MICHAEL MCKINLEY
 BY *Michael McKinley*

NO DELIVERIES ACCEPTED
 UNLESS ACCOMPANIED BY
 PACKING SLIP OR WAYBILL.

PURCHASING MANAGER D. R. LEACH
 BY *D. R. Leach*

THIS PURCHASE ORDER IS SUBJECT TO THE TERMS AND CONDITIONS ON THE REVERSE SIDE HEREON AND ANY SPECIAL PROVISIONS,
 CONDITIONS OR SPECIFICATIONS AS INVOKED IN THE BODY OF THIS PURCHASE ORDER. FEDERAL EXCISE TAX EXEMPTION CERTIFICATE
 WILL BE FURNISHED UPON REQUEST.

VENDOR



King County

Department of Executive Services
Finance and Business Operations Division
Procurement and Contract Services Section
206-684-1681 TTY Relay: 711

Invitation to Bid

ADVERTISED DATE: APRIL 26, 2007

Invitation to Bid (ITB) Title: Lubricants and Motor Oils

ITB Number: 07-034 MM

Due Date: May 15, 2007- 2:00 p.m.

Buyer: Michael McKinley, michael.mckinley@metrokc.gov, 206-684-2047

Term Supply Requirement

Furnish Lubricants and Motor Oils as requested by King County personnel in accordance with the attached instructions, requirements and specifications.

TOTAL BID PRICE SCHEDULE A: \$ 74,796.30
TOTAL BID PRICE SCHEDULE B: \$ 586,803.21

PRE-BID CONFERENCE None	KING COUNTY Bids are hereby solicited and will only be received by: King County Procurement Services Section Exchange Building, 8 th Floor 821 Second Avenue Seattle, WA 98104-1598 Office Hours: 8:00 a.m. – 5:00 p.m. Monday - Friday
	<p>PROCUREMENT SERVICES</p> <p>MAY 15 2007</p> <p>AM 7 8 9 10 11 12 1 2 3 4 5 6 PM</p>

BIDDERS SHALL COMPLETE AND SIGN THE FORM BELOW.

We acknowledge that Addenda numbered 0 to _____ have been examined as part of the Contract documents. The submittal is signed by an authorized representative of the Bidder accepting all terms and conditions contained in the bid and any addenda. We acknowledge that attaching our terms and conditions or modifying the ITB terms and conditions may result in our bid being rejected.

Company Name <u>Nelson Petroleum</u>	
Address <u>1125 - 80th St. SW</u>	City/State /Postal Code <u>EVERETT WA 98203</u>
Signature <u>Robert H. Ness</u>	Print name and title <u>Robert H. Ness SALES MANAGER</u>
Email <u>bobn@NelsonPetroleum.com</u> <u>MARKN@NelsonPetroleum.com</u>	Phone <u>800-562-9882</u> <u>425 353 9701</u>
FAX <u>425 355-1240</u>	
SEDB/DBE Certification Number <u>N/A</u>	

Upon request, this Invitation to Bid will be provided in alternative formats such as Braille, large print, audiocassette or computer disk for individuals with disabilities.

- A. The date printed on the invoice is more than three days earlier than the invoice receipt date;
- B. The delay is caused awaiting a credit memo, invoice correction, adjustment or reissue;
- C. An invoice is received prior to receiving goods ordered.

Prompt pay discount offered ~~0~~ % - ~~0~~ Days, Net 30

7.5 Pricing

In the event of a discrepancy between the unit price and the extended price, the unit price will prevail. The unit of measure is pounds (lbs), gallons (gal) or quarts (qts) as listed in the Estimated Annual Qty. column.

Schedule A (No Substitutes Allowed)

Item#	Estimated Annual Qty	Description	Unit Price	Extended Price
1.	7200 lbs	Chevron Delo ESI SAE 80W-90 Gear Lube, Bulk	1.425	10,260.00
2.	6400 lbs	Chevron Delo ESI SAE 80W-90 Gear Lube, 400 pound Drum	1.50	9,600.00
3.	11800 lbs	Chevron Delo ESI SAE 85W-140 Gear Lube, Bulk	1.492	17,605.60
4.	7200 lbs	Chevron Delo ESI SAE 85W-140 Gear Lube, 400 pound Drum	1.567	11,282.40
5.	1750 gal	HDAX Low Ash Gas Engine Oil, SAE 40, Bulk	7.86	13,755.00
6.	220 gal	HDAX Low Ash Gas Engine Oil, SAE 40, 55 gallon Drum	7.86	1,729.20
7.	220 gal	Super 76 Dextron 111 Automatic Transmission Fluid, 55 gallon drum	5.30	1,166.00
8.	150 gal	Super 76 Dextron 111 Automatic Transmission Fluid, Bulk, 2-275 gallon tanks	4.99	748.50
9.	220 gal	76 Mercon 5 Automatic Transmission Fluid, 55 gallon drum	8.48	1,865.60
10.	800 gal	76 Mercon 5 Automatic Transmission Fluid, Bulk, 2-275 Gallon Tanks	8.48	6,784.00
11.	1100 gal	Terresolve EnviroLogic 700 Biodegradable Transmission Fluid, 55 gallon drum	No Product	—
Schedule A Total Bid Price				74,796.30

Schedule B

Item#	Estimated Annual Qty	Description	Unit Price	Extended Price
12.	70750 gal	76 Firebird SAE15 W 40 Re-refined Motor Oil, Bulk, or approved equal State Brand/Part Number <u>76/22000031</u>	5.05	357,287.50
13.	550 gal	76 Firebird SAE 15 W 40 Re-refined Motor Oil, 55 Gallon Drum, or approved equal State Brand/Part Number <u>76/22550031</u>	5.45	2,997.50
14.	1000 gal	76 Firebird SAE10 W 30 Re-refined Motor Oil, Bulk, or approved equal State Brand/Part Number <u>76/22000036</u>	5.51	5,510.00
15.	330 gal	76 Firebird SAE 10 W 30 Re-refined Motor Oil, 55 Gallon Drum, or approved equal State Brand/Part Number <u>76/22550036</u>	5.79	1,910.71
16.	5220	76 Guardol SAE 10 W 30 Motor Oil, Bulk, 2-275 gallon tanks or approved equal State Brand/Part Number <u>76/22000043</u>	5.49	28,657.80
17.	216 qts	76 Super SAE 10 W 30 Motor Oil, Quarts, or approved equal State Brand/Part Number <u>76/22120081</u>	1.60	345.60
18.	252 qts	76 Super SAE 10 W 40 Motor Oil, Quarts, or approved equal State Brand/Part Number <u>76/22120082</u>	1.55	390.60
19.	14000 gal	76 Guardol T5X-10W Hydraulic Oil, Bulk, or approved equal State Brand/Part Number <u>76/22000148</u>	4.81	67,340.00
20.	2750 gal	76 Guardol QLT SAE 15 W40 Motor Oil, 55 Gallon Drum or approved equal State Brand/Part Number <u>76/22550045</u>	5.54	15,235.00
21.	6000 gal	76 Guardol QLT SAE 15 W 40 Motor Oil, Bulk, or approved equal. State Brand/Part Number <u>76/22000045</u>	5.25	31,500.00
22.	3500 gal	76 Guardol QLT SAE 15 W 40 Motor Oil, Bulk 2-275 gallon tanks or approved equal State Brand/Part Number <u>76/22000045</u>	5.25	18,375.00
23.	30 gal	76 Guardol QLT SAE 15 W 40 Motor Oil, 5 Gallon Pail or approved equal State Brand/Part Number <u>76/22050045</u>	6.49	194.70
24.	20 gal	76 Guardol QLT SAE 15 W 40 Motor Oil, 1 Gallon or approved equal State Brand/Part Number <u>76/22060045</u>	7.64	152.80

Item#	Estimated Annual Qty	Description	Unit Price	Extended Price
25.	2860 gal	76 Guardol QLT SAE 40, Motor Oil, 55 Gallon Drum or approved equal State Brand/Part Number <u>76/22550048</u>	5.38	15,386. ⁸⁰
26.	35 lbs	76 Multiplex Red Grease #2, 35 Pound Pail, or approved equal State Brand/Part Number <u>76/32350156</u>	1.98	69.30
27.	600 lbs	76 Multiplex Red Grease #2, 120 Pound Pail, or approved equal State Brand/Part Number <u>76/32040156</u>	1.62	97.20
28.	6800 lbs	76 Multiplex Red Grease #2, 400 Pound Drum, or approved equal State Brand/Part Number: <u>76/32990156</u>	1.56	10,608. ⁰⁰
29.	1200 lbs	76 Megaplex XD-2 Grease, 400 Pound Drum or approved equal State Brand/Part Number <u>76/32990147</u>	1.45	1,740. ⁰⁰
30.	60 cart	76 Megaplex XD-2 Grease, 14 oz. Cartridge, or approved equal State Brand/Part Number <u>76/32400147</u>	1.5925	95.55
31.	165 gal	76 UNAX AW 46 Hydraulic Oil, 55 Gallon Drum, or approved equal State Brand/Part Number <u>76/22550114</u>	4.73	780.45
32.	2145 gal	76 Firebird AW 46 Re-refined Hydraulic Oil, 55 Gallon Drum, or approved equal State Brand/Part Number <u>No Product</u>	—	—
33.	165 gal	76 UNAX AW 32 Hydraulic Oil, 55 Gallon Drum, or approved equal State Brand/Part Number <u>76/22550112</u>	4.73	780.45
34.	55 gal	76 Klondike .15 Turn Table Fluid, 55 Gallon Drum, or approved equal State Brand/Part Number <u>76/22550058</u>	5.73	315.15
35.	165 gal	76 Mineral Sprits, Quick Dry, 55 Gallon Drum, or approved equal State Brand/Part Number <u>60558059</u>	5.50	907.50
36.	3200 lbs	76 MPGL SAE 80W-90 Gear Lube, 400 Pound Drum, or approved equal State Brand/Part Number <u>76/32990151</u>	.81	2,592. ⁰⁰
37.	3500 lbs	76 MPGL SAE 80 W 90 Gear Lube, Bulk 2-275 gallon tanks or approved equal State Brand/Part Number <u>76/32000151</u>	.71	2,485. ⁰⁰

Item#	Estimated Annual Qty	Description	Unit Price	Extended Price
38.	175 lbs.	76 Unoba Grease, EP-00, 35 Pound Pail, or approved equal State Brand/Part Number <u>76/32350182</u>	1.25	218.75
39.	500 cart.	76 Unoba Grease, EP-2, 14 oz. Cartridge, or approved equal State Brand/Part Number <u>76/32400184</u>	1.225	612.50
40.	400 lbs	76 Extra Duty Gear Lube, EP2, 400 Pound Drum, or approved equal State Brand/Part Number <u>76/32990159</u>	.99	396.00
41.	1200 lbs	76 Extra Duty Gear Lube, EP5, 400 Pound Drum or approved equal State Brand/Part Number <u>76/32990162</u>	.99	1,188.00
42.	35 lbs	76 Extra Duty Gear Lube, EP7, 35 Pound Pail, or approved equal State Brand/Part Number <u>76/32350164</u>	1.17	40.95
43.	400 lbs	76 Extra Duty Gear Lube, EP8, 400 Pound Drum, or approved equal State Brand/Part Number <u>76/32990165</u>	1.19	476.00
44.	55 gal	76 Turbine Oil 68, 55 Gallon Drum, or approved equal State Brand/Part Number <u>76/22550167</u>	6.43	353.65
45.	275 gal	76 Turbine Oil 100, 55 Gallon Drum, or approved equal State Brand/Part Number <u>76/22550099</u>	6.48	1,782.00
46.	2830 gal	76 Dexron 111 Automatic Transmission Fluid, Drum, or approved equal State Brand/Part Number <u>76/22550014</u>	5.30	14,999.00
47.	165 gal	Kerosene, Low Odor, 55 Gallon Drum State Brand/part Number <u>169055</u>	5.95	981.75
Schedule B Total Bid Price				586,803.21

7.6 Environmental Fee
State Environmental Fee: .7%

7.7 Optional: Closed Loop (Used Oil Recycling Service)
King County Fleet Administration Renton Facility has installed waste oil burners to supplement shop heating. Used Oil Recycling at that site will only be necessary in the event there is excess waste oil.

7.8 Used Oil Recycling Service
The Contractor shall collect used lubricating oils at the King County Facilities designated in this Invitation to Bid. An amount of used oil equal to the amount collected from King County facilities shall be delivered to a re-refiner for use in the manufacturer of re-refined lubricating oil. The contractor shall

indicate the re-refiner to whom the material will be directed and shall attach documentation to this bid to indicate that a business relationship exists with this re-refiner. *Recycled to Fuel*

Name of Re-refiner: *Emerald Services Inc. / Conoco Phillips '76*

Address: *9010 East Marginal Way - Seattle WA 98108*

Telephone Number: *206-832-3032 / 206-963-0370*

Contact Person: *Jim Munnell*

On-site testing of used oil for contamination is required. Should oil be contaminated, the contractor must have all necessary permits to transport hazardous waste and additionally, is required to deliver same to a permitted facility.

Charge for removal of non-contaminated used oil: *(\$.40)* per gallon. *Credit*

Charge for removal of contaminated used oil: *No Charge* per gallon.

7.9 References

List the names and addresses of four (4) customers, for whom the bidder has performed or provided similar goods and/or services, preferably in Washington State, for a period not less than one (1) year. Include dates, contact persons and telephone numbers. Should any reference submitted by a bidder be found unsatisfactory, King County, at its sole option, may reject that bidder's bid. King County shall be the sole judge in determining a satisfactory/unsatisfactory reference response. **Reference must be submitted with bid.**

Company Name: *ALASKA Marine Lines*
Company Address: *5610 W. Marginal Way*
Company Phone: *Seattle WA 98124*
206 768 3358
Contact Person: *Susan Kunz*
Dates: *1987-2007*

Company Name: *Cadman, Inc*
Company Address: *7735-178th Place NE*
Redmond WA 98073-9738
Company Phone: *206-622-8559*
425 961-1135
Contact Person: *Rob Johnson*
Dates: *1985-2007*

Company Name: *Hampton Lumber Mill Inc*
Company Address: *46921 Sauk Prairie*
DARRINGTON WA 98241
Company Phone: *503-302-7812*
Contact Person: *Bruce Branson*
Dates: *2002-2007*

Company Name: *Trident Seafoods*
Company Address: *401 Alexander Ave Bldg*
TACOMA WA 98421 #592
Company Phone: *Thomas DeCook*
Contact Person: *253-502-5347*
Dates: *2000-2007*

Attachment A

Invitation to Bid 07-034-MM

**King County Contracting Opportunities Program
For Goods and Services Contracts**

The purpose of the King County Contracting Opportunities Program is to maximize the participation of Small Economically Disadvantaged Businesses (SEDB) through the use of a five percent (5%) incentive factor in the award of King County contracts for the purchase of goods and services.

A "Small Economically Disadvantaged Business" (SEDB) means that a business and the person or persons who own and control it are in a financial condition which puts the business at a substantial disadvantage in attempting to compete for public contracts. The relevant financial condition for eligibility under the Program is set at fifty percent (50%) of the Federal Small Business Administration's (SBA) small business size standards using the North American Industrial Classification System (NAICS) and Owners' Personal Net Worth less than \$750K dollars.

A "Certified Firm" means a business that has applied for participation in King County's Contracting Opportunities Program, and has been certified as an SEDB by the King County Business Development and Contract Compliance (BDCC) office. Information about becoming a Certified Firm, as well as a list of Certified Firms, may be obtained by visiting the King County Contracting Opportunities Program Web-site at <http://www.metrokc.gov/exec/bred/bdcc/prog/kccontractopp.htm> or contacting the Program office at (206) 205-0711.

Application of the 5% Incentive Factor and Contract Award

This contract will be awarded to the lowest responsive, responsible bidder; provided, however, that if the bid price of a responsive, responsible SEDB is within five percent 5% of the bid price of the lowest responsive, responsible bidder, and that bidder is not a SEDB, then the contract shall be awarded to the low SEDB bidder.

All certified SEDB bidders must complete the information on the front page of this Invitation in the section of Bidder Identification and the certification information below in number 3.

() Check if firm submitting Bid is a Small Economically Disadvantaged Business Enterprise certified by King County that will perform the entire contract unassisted.

_____	_____
Name of SEDB Business	SEDB Certification Number
_____	_____
Owner Signature	Contact Person Name, Phone Number

	Contact Person Email

N/A
 Nelson Petroleum
 125 80th St SW
 Everett, WA 98203